

PRESIDIO

Purchase cost-effective solutions designed to fit your needs



Get custom solutions from Palo Alto Networks and Presidio in the Microsoft commercial marketplace

Multiparty private offers (MPO) enable you to work closely with Presidio to purchase custom solutions that combine the power of Palo Alto Networks with our service offerings. Personalized offers with MPO ensure that your purchases are designed to fit your needs while maximizing the value of your investments in the Microsoft commercial marketplace. Every dollar of an MPO sale counts toward your precommitted Azure spend helping you retire your Microsoft Azure Commitment faster and more cost-effectively.

How does it work?

- 1. We create an offer with Palo Alto Networks
- 2. We extend the offer to you
- 3. You complete the purchase through the Microsoft commercial marketplace

Why Palo Alto Networks and Presidio?

Better together

Threat protection

Together with Palo Alto Networks you can take advantage of Presidio service offerings while achieving your cyber resilience and security goals. Build, enforce, and manage a consistent threat prevention and network security posture across data centers and Azure environments.

with Azure benefit-eligible solutions

of purchases count toward your MACC

100%

Relationship with Microsoft

Palo Alto Networks maintains a strong executive alignment with Microsoft and is one of the top 5 Security ISVs on the Azure Marketplace.

Palo Alto Networks MPO-eligible solutions

<u>Cloud NGFW for Azure</u> by Palo Alto Networks provides advanced, machine learning-driven network

VM-Series for Azure by Palo Alto Networks is a virtualized firewall solution that protects Azure cloud environments

What's needed to get started?

- Share interest with your Palo Alto Networks sales rep
- A billing account in an eligible service region; US, UK, and Canada

Next steps

Reach out to one of our team members to get started today.

Contact Us

